RESOLUTION

concerning

DEAN OF THE SCHOOL OF GRADUATE STUDIES AND CONTINUING EDUCATION

at

SOUTHERN CONNECTICUT STATE COLLEGE

July 23, 1982

WHEREAS, Southern Connecticut State College has conducted a search to fill the position, Dean of the School of Graduate Studies and Continuing Education, and

WHEREAS, The President of Southern Connecticut State College after due consultation with the faculty, has recommended the appointment of Dr. Rodney A. Lane, now therefore, be it

RESOLVED, That, effective August 1, 1982, under the terms and conditions of the Trustees' Personnel Policies, Dr. Rodney A. Lane be and hereby is appointed Dean of the School of Graduate Studies and Continuing Education at Southern Connecticut State College, at an annual salary of $40,000. Contract expires July 31, 1984.

A Certified True Copy:

James A. Frost
Executive Director
OBJECTIVE: A challenging position that requires the creative application of management, human relations and organizational skills to improve and extend educational opportunities, while maintaining an open, productive and cost-effective working environment.

QUALIFICATIONS: Established record of successful organizational development in business and education including: Organized the Science Division for a new Community College; Taught Physical/Science and Chemistry; Developed, obtained funding for, and directed a two million dollar Migrant Education Program that worked with migratory agricultural workers from Florida to New York; Reorganized a K-9 University Demonstration School that was noted for problems into a model school noted for academic achievement; Took over a declining Continuing Education unit at Florida Atlantic University and built a strong, organization based on profit center accountability; Taught science education, tests and measurements, research methods and achieved rank of full professor with tenure; Selected by the National University Continuing Education Association to develop and conduct a nationwide series of marketing Conferences for educational administrators; Reduced the cancellation rate of Boston State College Continuing Education courses from over forty percent to below ten percent, moved the operation from a deficit position to a positive position, and initiated an on-line registration system within fifteen months after being appointed as Dean; Established a Home Health Agency that is presently doing business in excess of one million dollars a year and is recognized as a leader in the development of problem oriented medical records.

SKILLS: Administration
Responsible for comprehensive planning, establishing goals, developing programs, staff development and budgeting as Dean of Graduate and Continuing Education at Boston State College and Medi-Health, Inc. which I am affiliated with as an officer and director.

Coordinator
Coordinated wide range of training and development programs for such firms as IBM, Pratt Whitney, Motorola, Modcomp as well as for state and local government agencies and associations, ranging from a half-day seminar to complete graduate degree programs.

Program Development
Participated in design, development and presentation of programs including: Principles of Management, Problem solving and Decision Making, Organizational Behavior, Managing Conflict, Inter-Personal Relationships, Communications, Managing the Marginal Employee, Motivating Employees, Managing Time, Leadership among others. Activities in program development range from needs analysis and performance audit through evaluation of immediate and long-term results as well as side effects. Programs developed and presented range from skills teaching via programmed learning and/or simulation to top level management training.
SKILLS (continued)

Public Relations
Acutely aware of the value of sensitive, effective public relations within the organization, with clients and the community. Participated in many comprehensive public relations programs designed to change firm, organization or community attitudes toward an institution or program.

Motivating and Enabling
Skilled at extracting untapped potential in others, identifying challenges in necessary tasks and promoting self-confidence in employees. Resourceful in suggesting practical application for unique characteristics of different people.

PROFESSIONAL EXPERIENCE:

- **November 1979** to **Present**
  Dean, Graduate and Continuing Education, Boston State College, 625 Huntington Avenue, Boston, MA 02115.

- **July 1978** to **November 1979**
  Leave of absence from Florida Atlantic University to work as consultant to National University Continuing Education Association in Organizational Development and Marketing.

- **July 1967** to **July 1978**
  Dean of Continuing Education, Tenured Professor of Education, Superintendent of the Alexander D. Henderson University Demonstration School, Florida Atlantic University, Boca Raton, FL 33431.

- **July 1964** to **July 1967**
  Director, Migrant Education Center and Associate Professor, Assistant Director, Testing and Evaluation, Florida Atlantic University.

- **July 1964** to **July 1962**
  Chairman, Science Division and Director of Institutional Research, Edison Community College, Fort Myers, FL.

- **Prior**
  Science and Mathematics teacher.

- **Also**
  Vice-President and Director, Medi-Health, Inc.

- **1975 to Date**
  3500 N. State Road 7, Ft. Lauderdale, FL 33319.

PROFESSIONAL ASSOCIATIONS

1. Board Member or Officer
   - President, Association of Graduate Deans of Northeastern State Colleges
   - Member, Policy Board, District V Teacher Corps Project
   - Member, Advisory Board, Boston Public Schools External Diploma Program
   - Member, National University Continuing Education Association Publications Committee
   - Member, National University Continuing Education Association Information Services Division Executive Committee
   - Alternate Board Representative, New England Region, National University Continuing Education Association
PROFESSIONAL ASSOCIATIONS (continued)

2. Memberships (Selected)
   - American Association for the Advancement of Science
   - American Association of Physics Teachers
   - American Association of University Professors
   - Blue Key (Lifetime Honorary Member)
   - Phi Delta Kappa
   - National Science Teachers Association
   - Smithsonian Associate
   - Adult Education Association

REFERENCES:

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