RESOLUTION

appointing

a

DEAN OF THE ANCELL SCHOOL OF BUSINESS

at

WESTERN CONNECTICUT STATE COLLEGE

November 6, 1981

WHEREAS, Western Connecticut State College has conducted a search to fill the deanship of the Ancell School of Business, and

WHEREAS, The President of Western Connecticut State College, after due consultation with the faculty, has recommended the appointment of Dr. Constantine Kalogeras, now therefore, be it

RESOLVED, That, under the terms and conditions of the Trustees' Personnel Policies, Dr. Constantine Kalogeras be and hereby is appointed Dean of the Ancell School of Business, Western Connecticut State College, effective December 1, 1981 to November 30, 1984, at an annual salary of $41,500.

A Certified True Copy:

James A. Frost
Executive Director
Constantine (Gus) Kalogerias
7320 S.W. 123rd Terrace
Miami, Florida 33156
(305) 232-3097
Soc. Sec. #174-34-0117

Education:

Fall 1965 through City University of New York
Summer 1969 Park Avenue, N.Y.C.
Ph.D. in Business. Areas of study were Finance/Investments, Behavioral Sciences, and Quantitative Analysis. Awarded Fellowship for 1967-8.
MBA in Finance/Investments. Presented with Leon Levy Award for the highest scholastic average in program. Elected to Beta Gamma Sigma, national honorary fraternity. Attended school at night after work.

Fall 1961 through Carnegie-Mellon University
BS in Industrial Management. Program consisted of two years of engineering, and two years of management, math, and economics courses.

Employment:

Fall 1972 - Present Florida International University
School of Business
Finance Department
Miami, Florida 33199
Associate Professor of Finance. Tenured. Teaches graduate and undergraduate courses in managerial finance, stock market, financial institutions, banking and savings and loans. Excellent teaching evaluations. Publishes numerous articles and makes presentations before professional groups (see List of Publications and Presentations attached). Former Chairman of 13-man Department of Finance and International Business. Also performs consulting in the areas of computers, finance, commercial/industrial real estate brokerage and property management, operations research, and strategic planning (see List of Activities attached) for banks, savings and loans, accounting and law firms, small businesses, and a computer software house.

Summer 1970 through Southeast Data Processing
Summer 1972 1001 N.W. 7th Street, Miami, Fl.
Operations Research Officer of largest (then) service bureau in Florida—the data processing arm of the Southeast Banking Corporation which is now the 42nd largest bank holding company in the U.S. and the largest in Florida. Managed numerous studies related to data processing management. (See List of Activities attached).

Fall 1969 through Burroughs Corporation
Summer 1970 (formerly at) 5401 Biscayne Blvd., Miami, FL
Associate Account Manager for financial, service, and retail firms. Prepared and presented systems designs and computer sales proposals.

Fall 1968 through Bernard M. Baruch College
Summer 1969 17 Lexington Ave., N.Y.C.
Full-time Lecturer. Taught courses for the Department of Finance and Economics while completing all courses for the Ph.D. degree.

Fall 1965 through U.S. Trust Company of New York
Summer 1967 45 Wall Street, N.Y.C.
Securities Analyst in the aerospace, office equipment, and electronics industries. Evaluated firms and mergers; presented recommendations.

Other. Born 8/29/42 in Pittsburgh, Pa.; U.S. citizen; from 12 years old through college years worked in all phases of industrial painting contracting; worked on freighter going to Europe; attended school in Greece (2 years); college football and track; worked in securities "cage" of brokerage firm; FORTRAN, RPG, and BASIC programming proficiency; married, 6 children; past president of PTA; Little League baseball coach; on Board of Directors of Miami Bond Club; Key Biscayne resident for 10 years. Hobbies: Reading, tennis, sailing.
LIST OF PUBLICATIONS

Articles


Cases


Grants and Book Reviews


LIST OF ACTIVITIES

Dr. Kalogeras managed the following types of activities during 1970-1980 as a consultant and/or employee.

* Introduction of time-sharing to the Southeast Banking Corporation, including the writing of most of the initial programs utilized. Time-sharing models for the following purposes: financial (long range) planning, evaluation of hardware/software proposals, simulation and solution of both overpayment of interest and bond pricing problems, costing and pricing of data processing services, forecasting of personnel needs for space planning purposes, location of regional processing centers, reduction of float, monitoring market share.

* Assistance in the creation of a Systems Planning Department--complete with PERT scheduling, reporting systems, project control procedures, automation manual, documentation standards for programmers, data center performance standards, fees, services, and associated penalties.

* Short Run and Long Range Automation Plan (top-down and bottom-up)--with cost justification through time-sharing model. Resulting schedule of manpower and machine requirements for new projects and maintenance. Education/planning sessions with those departments affected.

* Systems Analysis/Design, Software/Hardware specifications and proposal evaluation for large, medium-sized and mini computers, input/output and time-sharing terminals, microfilm/fiche, etc. for many users--especially the International (Letters of Credit, Payments/Collectors, Loans, Foreign Exchange), Investment (Confirmations) Division and the central data center.

* Documentation manuals on Master Charge, Bond, on-line Mortgage/Savings, Letters of Credit. Characteristics (i.e., numbers of programs, records, etc.) of existing and anticipated software. Inventory of computer equipment (prices, depreciation, book values, etc.).

* Communications/Education between the central data center and users. Personnel policies for computer center and employees, lecture and videotape training on data processing and banking topics.

* Studies on numerous automation-related subjects. For example, data processing organization--the centralized versus local minicomputer approach, the single versus mixed-vendor computer site, common data base versus a distributed data base. Also studies on disk usage, control of the tape and program libraries, billing procedures, reporting systems, programmer productivity (remote compiling and debugging), the quality of work being done by large management consulting firms for his employer, reorganization of both the International and the Data Processing Division, abandonment of non-banking computer services.

* Branch applications and protestations. Testifying before the Federal Home Loan Bank in Atlanta and in Washington. Preparation of the appraisal portion of a mutual S & L's conversion to a stock company (then one of only 23 successful conversions in the entire country). Development of statistical models in $1 million Title VII lawsuit against a bank which aided in proving nondiscrimination. Expert-witness legal testimony.

* Structure and marketing of sales/lease-back and other commercial/industrial real estate deals. Automating small businesses with minicomputers--mainly IBM System 32's and 34's.