Trustees Present:  Ron Pugliese, Chair; David Panciera, Gail Williams

Trustees Absent:  Elizabeth Gagne

Universities:  Chris Galligan, Vice President for Institutional Advancement, CCSU
              Ken DeLisa, Vice President for Institutional Advancement, ECSU
              Gregg Crerar, Director of Resource Development, SCSU
              Fredric Wheeler, Interim Vice President for Institutional Advancement, WCSU

System Office:  David Trainor, Executive Assistant to the Chancellor
                Susan Matterazzo, Administrative Assistant

Chairman Pugliese called the meeting to order at 2:30 p.m.

1. Minutes of September 16, 2010

   Trustee Panciera moved approval of the September 16, 2010 minutes; Trustee Pugliese seconded the motion, and the minutes were approved.

2. Action Item

   Approval of University Development Plans

   An overview of all four development plans was previously provided to members of the Development Committee. Mr. Trainor asked that each university representative submit a paragraph summarizing their plans for inclusion in the staff report that will be given to the full Board of Trustees at their next meeting.

   Motion by David Panciera to approve the University Development Plans for the period of 2010-2014. Gail Williams seconded the motion and it was unanimously approved. Motion carried.

3. Review of Quarterly Reports

   The Vice Presidents of Institutional Advancement updated the committee on their quarterly gift income reports and highlighted their university’s program success, upcoming events, and development/fundraising efforts.
It was noted that both Eastern and Central have received substantial gifts since the end of the reporting period. As a result, the actual numbers are greater now than what appears. Central has also changed their philosophy in terms of events. There are now fewer events being held, yielding more participants. It was also noted that Southern has moved from Banner to Razor’s Edge software to track donations. The software was paid by the SCSU Foundation.

4. **Informational Items**

**FY10 University Naming Opportunities**

Information on FY10 University Naming Opportunities was included in the meeting packet.

**CSUS Board of Trustees 2011 Calendar of Meetings**

The Development Committee meetings dates for 2011 were noted.

5. **Other Business/Reports**

There was no other business discussed.

*On a motion by Trustee Panciera and second by Trustee Williams the meeting was adjourned at 3:23 p.m.*